

Note: This document is the English translation of “Kessan Tanshin” for the six months ended September 30, 2024 and is provided solely for reference purposes. In the event of any discrepancy between this translated document and the Japanese original, the Japanese original shall prevail.

Consolidated Financial Results for the Six Months Ended September 30, 2024 [IFRS]

November 6, 2024

Company name	: NTT DATA Group Corporation (“NTT DATA”)
Stock exchange on which the Company’s shares are listed	: Tokyo Stock Exchange Prime Market
Code number	: 9613
URL	: https://www.nttdata.com/global/en/
Representative	: Yutaka Sasaki, President and Chief Executive Officer, Representative Director
Contact	: Sota Endo, Senior Executive Manager, Investor Relations Office Tel.:+81-3-5546-8119
Scheduled date of filing semi-annual securities report	: November 8, 2024
Scheduled date of dividend payment	: December 2, 2024
Supplementary material on financial results	: Yes
Financial results presentation	: Yes (for institutional investors and financial analysts)

(Amounts are rounded to the nearest 1 million yen.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2024 (From April 1, 2024 to September 30, 2024)

(1) Consolidated Results of Operations (accumulated total)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Profit before tax		Profit attributable to shareholders of NTT DATA		Comprehensive income attributable to shareholders of NTT DATA	
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥ million	%
Six months ended September 30, 2024	2,240,099	7.8	149,011	22.3	109,825	14.9	57,793	9.0	25,123	(85.2)
September 30, 2023	2,078,513	51.6	121,872	12.9	95,543	(13.6)	53,022	(27.1)	170,069	(10.2)

	Net income per share	Net income per share (diluted)
Six months ended September 30, 2024	¥ 41.22	—
September 30, 2023	¥ 37.82	—

(2) Consolidated Financial Position

	Total assets	Total equity	Equity attributable to shareholders of NTT DATA	Equity ratio attributable to shareholders of NTT DATA
As of September 30, 2024	¥ million 7,195,437	¥ million 2,737,808	¥ million 1,725,874	% 24.0
March 31, 2024	¥ million 7,219,429	¥ million 2,780,414	¥ million 1,719,204	% 23.8

2. Dividends

	Cash dividends per share				
	End of the first quarter	End of the second quarter	End of the third quarter	Year-end	Total
Fiscal year ended March 31, 2024	¥ —	¥ 11.50	¥ —	¥ 11.50	¥ 23.00
Fiscal year ending March 31, 2025	—	12.50			
Fiscal year ending March 31, 2025 (Forecasts)			—	12.50	25.00

(Note) ・ Revisions to the forecasts of dividends announced most recently: No

3. Forecasts of Consolidated Results for the Fiscal Year Ending March 31, 2025 (From April 1, 2024 to March 31, 2025)

(% indicate changes from the previous fiscal year.)

	Net sales		Operating profit		Profit before tax		Profit attributable to shareholders of NTT DATA		Net income per share	
	¥ million	%	¥ million	%	¥ million	%	¥ million	%		¥
Full year	4,430,000	1.4	336,000	8.5	255,000	2.6	137,000	2.3		97.72

(Note) ・ Revisions to the forecasts of consolidated results announced most recently: No

* Notes:

(1) Significant changes in the scope of consolidation during the period (From April 1, 2024 to September 30, 2024): Yes
Excluded: 1 company (XNET Corporation)

(2) Changes in accounting policies, changes in accounting estimates

- 1) Changes in accounting policies required by IFRS : No
- 2) Changes in accounting policies other than 1) : No
- 3) Changes in accounting estimates : No

(3) Number of shares outstanding (common stock)

- 1) Number of shares outstanding (inclusive of treasury stock)
 - As of September 30, 2024 1,402,500,000 shares
 - As of March 31, 2024 1,402,500,000 shares
- 2) Number of treasury stock
 - As of September 30, 2024 413,332 shares
 - As of March 31, 2024 475,618 shares
- 3) Average number of shares over period (cumulative from the beginning of the fiscal year)
 - Six months ended September 30, 2024 1,402,043,059 shares
 - Six months ended September 30, 2023 1,401,992,318 shares

Note: NTT DATA introduced a performance-based stock compensation plan from the six months ended September 30, 2021.

The number of treasury stock at the end of the period and the number of treasury stock deducted when calculating average number of shares over the period include 402,100 treasury shares held by the stock delivery trust under the performance-based stock compensation plan.

* Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.

* Explanations for the appropriate use of results forecasts, and other noteworthy items

1. The results forecasts contained in this document are based on certain premises derived from information available to the NTT DATA Group at this time. As a result of various factors that may arise in the future, actual results may differ from the Group's forecasts.
2. Supplemental material on financial results will be uploaded on TDnet today, and will also be uploaded on our website. Presentation on financial results will be held today. This report will be uploaded on our website soon.
3. Products and services referred to on this report (including the attachment) are trademarks or registered trademarks of NTT DATA or other companies.

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1. Overview of Business Results for the Six Months Ended September 30, 2024

[Status of business activities]

To respond to the global acceleration of digital transformation and diversified/sophisticated needs, we are striving to expand our business in the global market, while also working on expansion and stable provision of diverse IT services ranging from consulting through application development to infrastructure services. The following are examples of initiatives implemented during the six months ended September 30, 2024.

<The NTT DATA Group has realized supply chain finance*¹ that utilizes commercial flow data leveraging its assets>

The NTT DATA Group has developed a mechanism for a supply chain finance system (hereafter, the “SCF system”) that utilizes commercial flow data in financing services by centrally managing and accumulating various pieces of commercial flow data between companies or business processes on a supply chain on iQuattro*² to link them with corporate internet banking service, AnserBizSOL.*³

As our debut service, in collaboration with AEON Bank, Ltd., we launched a “purchase-order-based finance” service which offers financing for supplier companies based on purchase-order data. This service collects inter-company commercial flow data from each company and integrates them with capital flow data on iQuattro so that it can provide a function to edit it into a form that can be used as a loan application per order or receipt date, as well as various screens and workflow functions for the supplier company to use the edited data to apply for a loan to financial institutions. It also realizes flexible integration, etc. with external services in a highly secure environment by enabling, among other functions, authentication linked with AnserBizSOL with a single sign-on solution. The supplier company can use “purchase-order-based finance” to apply for a loan immediately after receiving a purchase order from the buyer company to shorten the period in which the loan is to be received. In addition, financing costs can be expected to be reduced as a commercial-flow-based credit decision helps lower the interest borrowing rate. Financial institutions, for their part, can reduce the time and costs of examining information declared by borrowers by using data whose authenticity is guaranteed.

The NTT DATA Group will proceed to expand the areas in which to provide SCF system services as well as make it into a platform, so that it aims to earn 10 billion yen in sales by FY2030. It will also contribute to supply chain transformations by accompanying and supporting our clients, who aim to strengthen their entire supply chains.

<Deals won in the Overseas Segment by leveraging the strengths of NTT DATA Group>

In North America, we were awarded a deal from a leading global BFSI*⁴ company to improve the productivity and quality of the client’s Employee Facing Applications such as core operations, contact center operations, and common platform for information management. By consolidating its vendors through this deal, the client will be able to strengthen risk management, reduce management costs, and respond flexibly to changes in the market and technology, among other things, in relation to Employee Facing Application. This deal was won as a competitive takeout of incumbent vendor, not only because the client highly evaluated our Group’s performance, particularly in the application development space, through our long-term relationship of over 10 years with the client, but also due to the strong relationship we have built with stakeholders by

demonstrating our execution ability to steadily provide high-quality services for this deal.

In EMEAL, we signed a six-year long-term contract with German Federal Authority for the provision, maintenance and operation of the multi-channel communication platform including AI chat bot. This platform supports the improvement of efficiency and quality in contact center operations, etc. conducted by 20 thousand employees supporting 24 million users of a federal government service, offering both on-site and remote support for the client location in Berlin. We believe this will contribute to long-term efficiencies and innovations of the system that supports German citizens' lives set out by the German Government. We were able to secure this contract due mainly to the client's recognition of our Group's capabilities in the operation of critical systems and the management of critical infrastructure for public institutions, as well as our growing presence in the German Public Sector.

In APAC, we were awarded a deal from a leading insurance company in India for enhancing their security system and refreshing the Data Center Disaster Recovery Network (transitioning the network from traditional infrastructure to SDN^{*5}, significantly improving availability), as well as for the maintenance and operation of these systems for a period of five years. This deal requires close collaboration with multiple OEMs who provide various security solutions, such as next-generation firewalls, network load balancing, and security-related solutions, to determine the specifications alongside the client. In this context, we conducted comprehensive OEMs mapping and delivered a proposal that combines appropriate solutions aligned with the client's needs, which, along with the trust we have built through 10 years of managing their Security Operations Center and providing network services, enabled us to win this deal.

***1 Supply chain finance**

Supply chain finance is a service that focuses on commercial flow and capital flow in a supply chain. It uses various commercial flow data, including order receipt and placement between the buyer and supplier, for financing services, such as loans. One of its major characteristics is that a supplier can raise capital based on its buyer's high level of creditworthiness.

***2 iQuattro**

iQuattro is a platform provided by the NTT DATA Group since 2017. It has a track record in projects such as the digitalization of the large-scale supply chain of the assembly manufacturing industry, which comprises hundreds of companies. The platform provides total support for corporate clients who wish to enhance their supply chains, from conceptualizing and planning to implementation and establishment of measures.

***3 AnserBizSOL**

AnserBizSOL is an internet banking service for corporate clients that the NTT DATA Group provides through financial institutions. It implements real-time services, including balance inquiries, transaction inquiries, and bank transfers; data transmission services, such as general transfers, salary transfers, and local tax payments; and payment-linked services, thus enabling banking services required by corporate clients.

***4 BFSI**

BFSI stands for Banking, Financial Services, and Insurance, and is a general term that encompasses the entire financial industry, including the banking, financial services, and insurance industries.

*5 SDN (Software Defined Network)

SDN is a generic term for a technology that enables centralized control of network devices through a single software platform, allowing for flexible changes to network configurations and settings. Unlike traditional physical networks, which require adjustments such as unplugging/plugging cables or configuring routers, switches, and firewalls individually when adding servers or network devices or changing network configurations, SDN allows users to dynamically modify network configurations, performance, and functions by pre-configuring settings through a management tool.

[Consolidated results and each segment's policies regarding initiatives and results]

As for the consolidated results for the six months ended September 30, 2024, net sales increased despite a downward trend in net sales for each overseas regional unit, driven by strong performance in all businesses in Japan, primarily the Social & Public Infrastructure business, as well as in the data center and SAP businesses in overseas Global Technology and Solution Services (GTSS), in addition to the positive impact of foreign exchange rates on sales. Operating profit increased due to higher profits from sales growth both in Japan and overseas, along with the absence of unprofitable costs in Japan and structural transformation costs overseas, both recorded in the previous fiscal year.

• Net sales	2,240,099 million yen	(up 7.8% year-on-year)
• Operating profit	149,011 million yen	(up 22.3% year-on-year)
• Profit before tax	109,825 million yen	(up 14.9% year-on-year)
• Profit attributable to shareholders of NTT DATA	57,793 million yen	(up 9.0% year-on-year)
• New orders received	2,500,429 million yen	(up 15.4% year-on-year)

Our segment-by-segment policies regarding initiatives and results are as follows.

(Japan)

We will seek to expand the consulting and digital related projects by establishing offerings that target the business and management issues of various industries and clients. We will also enhance profitability by selecting and focusing on highly profitable projects and limiting unprofitable businesses.

The results for the six months ended September 30, 2024 are as follows.

- The net sales were 886,628 million yen (up 7.8% year on year) mainly due to expansion in the scale of services for the central government and ministries.
- The operating profit was 85,988 million yen (up 7.5% year on year) mainly due to an increase in profits from higher sales, etc. and the absence of unprofitable costs recorded in the previous fiscal year.

(Overseas Segment)

With the formal formation of NTT DATA, Inc., we are on a cusp of a new chapter of transformation. This includes not only consolidation and streamlining but also modernizing our portfolio with cutting edge services like Gen AI. We will accelerate our pace of innovation and globalize the assets and capabilities across our priority industries and offerings. We will continue to transform our operating model including

delivery to meet our clients where they are – global capabilities but with local intimacy. Some of our focus industries globally would include BFSI, Manufacturing/Auto, TMT, Healthcare, Public sector. In addition, we will streamline our corporate functions and continue to be a great place to work for our employees. These initiatives will unlock the full potential of our synergies, delivering the value we promised.

The results for the six months ended September 30, 2024 are as follows.

- Net sales were 1,371,220 million yen (up 7.7% year on year) mainly due to strong performance of the data center and SAP businesses in GTSS, in addition to the positive impact of foreign exchange rates on sales, despite a downward trend in net sales for each regional unit.
- Operating profit was 47,503 million yen (up 38.9% year on year) mainly due to an increase in profits in North America and GTSS, along with the absence of structural transformation costs recorded in the previous fiscal year and the impact of foreign exchange rates, despite the impact of the sales decline in EMEAL and APAC.

2. Condensed Semi-Annual Consolidated Financial Statements and Major Notes

(1) Condensed Semi-Annual Consolidated Statement of Financial Position

(Unit: ¥ million)

	As of March 31, 2024	As of September 30, 2024
Assets		
Current assets		
Cash and cash equivalents	431,774	497,847
Trade and other receivables	1,396,396	1,302,426
Contract assets	150,738	182,313
Inventories	51,243	73,158
Assets held for sale	4,480	336
Other financial assets	62,662	78,728
Other current assets	335,662	354,523
Total current assets	2,432,955	2,489,332
Non-current assets		
Property, plant and equipment	1,914,447	1,951,978
Right-of-use assets	259,883	242,238
Goodwill	1,321,773	1,302,896
Intangible assets	693,716	676,353
Investment property	25,323	25,161
Investments accounted for using equity method	48,758	48,503
Other financial assets	173,358	94,509
Deferred tax assets	234,943	242,210
Other non-current assets	114,271	122,256
Total non-current assets	4,786,473	4,706,105
Total assets	7,219,429	7,195,437

(Unit: ¥ million)

	As of March 31, 2024	As of September 30, 2024
Liabilities		
Current liabilities		
Trade and other payables	975,530	874,448
Contract liabilities	480,651	442,551
Bonds and borrowings	755,830	1,046,902
Lease liabilities	70,096	68,413
Other financial liabilities	21,856	26,019
Income taxes payable	70,646	84,748
Provisions	20,878	17,936
Liabilities directly associated with assets held for sale	976	—
Other current liabilities	117,418	78,658
Total current liabilities	2,513,881	2,639,673
Non-current liabilities		
Bonds and borrowings	1,419,483	1,339,816
Lease liabilities	206,105	189,353
Other financial liabilities	19,328	12,554
Retirement benefit liability	170,219	172,766
Provisions	9,714	8,870
Deferred tax liabilities	53,323	51,792
Other non-current liabilities	46,961	42,805
Total non-current liabilities	1,925,133	1,817,955
Total liabilities	4,439,015	4,457,629
Equity		
Equity attributable to shareholders of NTT DATA		
Share capital	142,520	142,520
Capital surplus	25,451	22,934
Retained earnings	1,209,212	1,304,530
Treasury shares	(972)	(839)
Other components of equity	342,993	256,730
Total equity attributable to shareholders of NTT DATA	1,719,204	1,725,874
Non-controlling interests	1,061,210	1,011,934
Total equity	2,780,414	2,737,808
Total liabilities and equity	7,219,429	7,195,437

**(2) Condensed Semi-Annual Consolidated Statement of Income and
Condensed Semi-Annual Consolidated Statement of Comprehensive Income**

Condensed Semi-Annual Consolidated Statement of Income

(Unit: ¥ million)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Net sales	2,078,513	2,240,099
Cost of sales	1,519,156	1,634,962
Gross profit	559,357	605,137
Selling, general and administrative expenses	437,485	456,126
Operating profit	121,872	149,011
Finance income	11,886	17,621
Finance costs	37,871	56,934
Share of profit (loss) of investments accounted for using equity method	(343)	127
Profit before tax	95,543	109,825
Income tax expense	44,230	56,101
Profit	51,313	53,724
Profit attributable to		
Shareholders of NTT DATA	53,022	57,793
Non-controlling interests	(1,709)	(4,070)
Total	51,313	53,724

Net income per share attributable to shareholders of NTT DATA

Net income per share (yen)	37.82	41.22
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Condensed Semi-Annual Consolidated Statement of Comprehensive Income

(Unit: ¥ million)

	Six months ended September 30, 2023	Six months ended September 30, 2024
Profit	51,313	53,724
Other comprehensive income (net of taxes)		
Items that will not be reclassified to profit or loss		
Net change in fair value of financial assets measured at fair value through other comprehensive income	7,928	14,124
Remeasurements of defined benefit plans	(123)	131
Share of other comprehensive income of entities accounted for using equity method	0	0
Items that may be reclassified to profit or loss		
Effective portion of cash flow hedges	420	850
Hedge cost	(385)	(380)
Exchange differences on translation of foreign operations	195,261	(85,802)
Share of other comprehensive income of entities accounted for using equity method	1,865	(1,573)
Total other comprehensive income (net of taxes)	204,966	(72,650)
Comprehensive income	256,279	(18,926)
Comprehensive income attributable to:		
Shareholders of NTT DATA	170,069	25,123
Non-controlling interests	86,210	(44,050)
Total	256,279	(18,926)

(3) Condensed Semi-Annual Consolidated Statement of Changes in Equity

(Six months ended September 30, 2023)

(Unit: ¥ million)

	Equity attributable to shareholders of NTT DATA						Non-controlling interests	Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Other	Total		
As of April 1, 2023	142,520	26,752	1,091,214	(1,034)	192,915	1,452,367	943,998	2,396,365
Comprehensive income								
Profit	—	—	53,022	—	—	53,022	(1,709)	51,313
Other comprehensive income	—	—	—	—	117,047	117,047	87,919	204,966
Comprehensive income	—	—	53,022	—	117,047	170,069	86,210	256,279
Transactions with shareholders								
Dividends of surplus	—	—	(16,129)	—	—	(16,129)	(2,607)	(18,735)
Transfer to retained earnings	—	—	1,405	—	(1,405)	—	—	—
Purchase and disposal of treasury shares	—	—	—	(1)	—	(1)	—	(1)
Increase (decrease) by business combination	—	—	—	—	—	—	926	926
Changes in ownership interest in subsidiaries	—	(1,776)	—	—	—	(1,776)	211	(1,565)
Stock-based remuneration transaction	—	(2,928)	—	—	—	(2,928)	(2,456)	(5,384)
Put options written on non-controlling interests	—	(494)	—	—	—	(494)	(1,721)	(2,214)
Other	—	(1,092)	(341)	—	—	(1,433)	(281)	(1,715)
Total transactions with shareholders	—	(6,291)	(15,065)	(1)	(1,405)	(22,762)	(5,928)	(28,689)
As of September 30, 2023	142,520	20,461	1,129,171	(1,035)	308,557	1,599,674	1,024,280	2,623,954

(Six months ended September 30, 2024)

(Unit: ¥ million)

	Equity attributable to shareholders of NTT DATA						Non-controlling interests	Total equity
	Share capital	Capital surplus	Retained earnings	Treasury shares	Other	Total		
As of April 1, 2024	142,520	25,451	1,209,212	(972)	342,993	1,719,204	1,061,210	2,780,414
Comprehensive income								
Profit	—	—	57,793	—	—	57,793	(4,070)	53,724
Other comprehensive income	—	—	—	—	(32,670)	(32,670)	(39,980)	(72,650)
Comprehensive income	—	—	57,793	—	(32,670)	25,123	(44,050)	(18,926)
Transactions with shareholders								
Dividends of surplus	—	—	(16,129)	—	—	(16,129)	(3,504)	(19,633)
Transfer to retained earnings	—	—	53,716	—	(53,716)	—	—	—
Purchase and disposal of treasury shares	—	—	—	132	—	132	—	132
Increase (decrease) by business combination	—	—	—	—	123	123	1,163	1,285
Changes in ownership interest in subsidiaries	—	32	—	—	—	32	6,206	6,238
Stock-based remuneration transaction	—	(2,615)	—	—	—	(2,615)	(2,114)	(4,729)
Put options written on non-controlling interests	—	(1,231)	—	—	—	(1,231)	(2,511)	(3,742)
Other	—	1,297	(62)	—	—	1,234	(4,466)	(3,231)
Total transactions with shareholders	—	(2,517)	37,525	132	(53,594)	(18,453)	(5,226)	(23,680)
As of September 30, 2024	142,520	22,934	1,304,530	(839)	256,730	1,725,874	1,011,934	2,737,808

(4) Notes to Condensed Semi-Annual Consolidated Financial Statements

(Segment Information, etc.)

(i) Outline of the reportable segments

The reportable segments of NTT DATA Group submitting the consolidated financial statements are components of the Group for which separate financial information is available and are regularly reviewed by the Group's Board of Directors in order to facilitate the allocation of management resources and the assessment of performance for the segments.

Given the overseas business combination against the backdrop of accelerating efforts towards digital transformation on a global scale and more complex and diverse customer needs, we consider it essential to reconstruct the group management structure and further strengthen governance through speedy decision making in responding to changes in the external environment and local markets, improved mobility, flexible system designs, etc., and have executed the transition to a holding company structure in July 2023.

After transitioning to a holding company structure, NTT DATA, as a holding company, specializes in the formulation and implementation of growth strategies from the perspective of optimizing the entire Group, business management, etc., in order to increase the corporate value of the entire Group.

A summary of each reportable segment is as follows.

(Japan)

Mainly providing high-value-added IT services that take into account market characteristics in Japan.

(Overseas)

Mainly providing high-value added IT services that take into account market characteristics in overseas business.

(ii) Calculation method of net sales, profit or loss, and other items of each reportable segment

Profits of the reportable segments are based on operating profits.

Intersegment sales and others are determined based on the amount calculated by adding appropriate profit to the cost.

(iii) Information on reportable segments

For the six months ended September 30, 2023

(Unit: ¥ million)

	Reportable segment			Others (Note 1)	Total	Adjustments (Note 2)	Condensed semi-annual consolidated financial statement amount (Note 3)
	Japan	Overseas	Total				
Net sales							
Sales to outside clients	804,770	1,266,621	2,071,391	6,123	2,077,514	998	2,078,513
Intersegment sales and others	18,077	6,277	24,354	33,133	57,488	(57,488)	—
Total	822,847	1,272,899	2,095,746	39,256	2,135,002	(56,489)	2,078,513
Operating profit (loss)	79,985	34,189	114,174	2,805	116,980	4,892	121,872
					Finance income		11,886
					Finance costs		37,871
					Share of profit (loss) of investments accounted for using equity method		(343)
					Profit before tax		95,543

- (Notes) 1. “Others” includes subsidiaries and other entities that mainly engage in businesses that support headquarter division functions.
2. Adjustment of operating profit or loss (the number shown in brackets) totaling 4,892 million yen mainly consists of intersegment transaction eliminations for accounting purposes and other adjustments.
3. Operating profit or loss (the number shown in brackets) is adjusted with current operating profit under condensed semi-annual consolidated statement of income.

For the six months ended September 30, 2024

(Unit: ¥ million)

	Reportable segment			Others (Note 1)	Total	Adjustments (Note 2)	Condensed semi-annual consolidated financial statement amount (Note 3)
	Japan	Overseas	Total				
Net sales							
Sales to outside clients	870,221	1,363,790	2,234,011	6,554	2,240,566	(467)	2,240,099
Intersegment sales and others	16,407	7,430	23,837	38,941	62,778	(62,778)	—
Total	886,628	1,371,220	2,257,848	45,496	2,303,344	(63,245)	2,240,099
Operating profit (loss)	85,988	47,503	133,492	3,978	137,470	11,541	149,011
					Finance income		17,621
					Finance costs		56,934
					Share of profit (loss) of investments accounted for using equity method		127
					Profit before tax		109,825

- (Notes) 1. “Others” includes subsidiaries and other entities that mainly engage in businesses that support headquarter division functions.
2. Adjustment of operating profit or loss (the number shown in brackets) totaling 11,541 million yen mainly consists of intersegment transaction eliminations for accounting purposes and other adjustments.
3. Operating profit or loss (the number shown in brackets) is adjusted with current operating profit under condensed semi-annual consolidated statement of income.

(Notes to Going Concern Assumptions)

N/A